

# 10 Questions to ask your management company

1. How many communities do you manage?

COMPANY #1:

COMPANY #2:

KMC: Kirkpatrick Management Company proudly manages more than 150 Home and Condominium Associations and 25 Multifamily

2. How many property managers do you have?

COMPANY #1:

COMPANY #2:

KMC: KMC has a well trained staff of more than 25 property managers and an additional 6 assistants to support our property managers.

3. How many properties do your managers average?

COMPANY #1:

COMPANY #2:

KMC: Kirkpatrick Management property managers average less than 10 communities each.

4. How many years have you been in business?

COMPANY #1:

COMPANY #2:

KMC: KMC has been locally owned and operated in Indianapolis since 1973.

5. Where are your offices located?

COMPANY #1:

COMPANY #2:

KMC: Our Corporate Headquarters is located on the north side of Indianapolis. With satellite offices in Greenwood, Indiana, as well as Michigan and Kentucky. We also have managers serving the Ohio and Illinois Regions as well.

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6. Do your president have their Brokers Lincense?

COMPANY #1:

COMPANY #2:

KMC: Our President Robert Kirkpatrick is a member of the National Association of REALTORS and carries a brokers license.

7. What kind of reports do your managers provide to the boards?

COMPANY #1:

COMPANY #2:

KMC: In addition to full financials, we proudly provide a weekly report of our drive through finding for each property we service.

8. How frequently do you visit the community?

COMPANY #1:

COMPANY #2:

KMC: Our managers make weekly site visits, and a manager is available 24-hours a day for emergencies.

9. What kind of training does your company offer?

COMPANY #1:

COMPANY #2:

KMC: Kirkpatrick Management is one of the leading trainers for the industry's, speaking and providing training seminars at local and national events regularly. Including providing continual training to our boards and their employees.

10. How many employees do you have?

COMPANY #1:

COMPANY #2:

KMC: Kirkpatrick Management has over 200 employees, many of whom have worked for KMC for more then 10 years.